

Jennifer M. Logg

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HARVARD
UNIVERSITY



ACADEMIC POSITION

Harvard University 2016 - Present
Post-Doctoral Fellow

EDUCATION

University of California, Berkeley 2011 - 2016
Ph.D., Management of Organizations, Haas School of Business
• Pre-Doctoral Fellow, Good Judgment Project 2013 - 2015
(Federally funded by IARPA, Intelligence of Advanced Research Projects Activity)

Columbia University 2009 - 2010
Coursework in statistics, Graduate coursework in psychology

Rutgers University, Honors Program 2004 - 2008
B.A., Magna Cum Laude, Honors in Psychology, Minor in Philosophy, Henry Rutgers Thesis Scholar

PUBLISHED MANUSCRIPTS

Logg, J. M., Minson, J.A., & Moore, D.A. (2019). Algorithm Appreciation: People prefer algorithmic to human judgment. *Organizational Behavior and Human Decision Processes*, 151, 90-103.

- By 2nd week on SSRN: Top 10 Download List for New Papers in 8 Topics
- Aug 2017 (5th month on SSRN) - present: Top 10% of authors by total new downloads

Blunden, H., **Logg, J. M.**, Brooks, A.W., John, L., & Gino, F. (2019). Seeker Beware: The Interpersonal Costs of Ignoring Advice. *Organizational Behavior and Human Decision Processes*, 150, 83-100.

Logg, J. M., Haran, U. & Moore, D. A. (2018). Is Overconfidence a Motivated Bias? Experimental Evidence. *Journal of Experimental Psychology: General*, 147(10), 1445–1465.

- 2018 Early Career Award (as judged by editors of the five sections of JEP)

Tenney, E. R., **Logg, J. M.**, & Moore, D. A. (2015). (Too) optimistic about optimism: The belief that optimism improves performance. *Journal of Personality and Social Psychology*, 108(3), 377-399 (Lead Article).

Arora, P., **Logg, J. M.**, & Larrick, R. P. (2015). Acting for the greater good: Identification with group determines choices in sequential social dilemmas. *Journal of Behavioral Decision Making*.

Bohns, V.K., Handgraaf, M.J.J., Sun, J., Aaldering, H., Mao, C., & **Logg, J. M.** (2011). Are empathy gaps universal? Predicting compliance with a direct request across cultures. *Journal of Experimental Social Psychology*, 47(3), 676-680.

MANUSCRIPT UNDER REVIEW

Cheng, J. T., Anderson, C. P., Tenney, E. R., Moore, D. A., Brion, S., & **Logg, J.M.** The social contagion of overconfidence. (*Invited for Revision at JEP:G*).

WORK IN PROGRESS

Logg, J.M., Minson, J., & Berg, L. Everybody Argues and Everybody Wins: Overestimation of success is a driver of debate. (*Manuscript in Preparation, Twelve Experiments*).

Logg, J.M., Gino, F., Hall, B., & Minson, J.A. Robo-Coaching: When do people prefer performance assessments from algorithms versus people? (*Data Collection in Progress*).

Logg, J.M. Likes vs. Dislikes: Perceived asymmetry in the predictiveness of cues for human and algorithmic recommendations. (*Data Collection in Progress, Five Experiments*).

Logg, J.M., Bazerman, M., Luca, M., & Kristal, A. Experiment Aversion: Field evidence. (*Data Collection in Progress*).

Manuscripts, Data, Materials, & Pre-Registrations: <http://www.jennlogg.com/papers.html>

BUSINESS ARTICLES

Blunden, H., **Logg, J. M.**, Brooks, A.W., John, L., & Gino, F. How Asking Multiple People for Advice Can Backfire. *Harvard Business Review*, Giving Feedback Section. May 10, 2019.

Logg, J. M., Minson, J.A., & Moore, D.A. Do People Trust Algorithms More Than Companies Realize? *Harvard Business Review*, Technology Section. October 26, 2018.

MEDIA COVERAGE

Harvard Business Review, Technology Section. 10.16.2016

INVITED PRESENTATIONS

University of Southern California, Marshall School of Business, Management & Organization Department	1.23.19
Harvard University, Harvard Business School, Technology Operations & Management Unit	1.7.19
Georgetown University, McDonough School of Business, Management Department	12.19.18
University of California, San Diego, Rady School of Business, Management Department	12.4.18
University of Miami, Miami Business School, Management Department	11.12.18
Harvard University, Harvard Law School, Program on Negotiation	7.17.17
Massachusetts Institute of Technology, Media Lab, Scalable Cooperation Group	5.26.17
Harvard University, Harvard Kennedy School, Behavioral Insights Student Group	2.1.17
University College London, Affective Brain Lab	1.12.17
Harvard University, Harvard Kennedy School, Minson Lab	12.2.16
Harvard University, Harvard Business School, NERD Lab	11.28.16
University of California, Los Angeles, Anderson School of Management, Behavioral Seminar	8.9.16
University of Pennsylvania, Wharton School of Business, Operations, Information and Decisions	1.22.16
Carnegie Mellon University, Social and Decision Sciences	1.15.16

INVITED PRESENTATIONS (Cont.)

Harvard University, Harvard Business School, Negotiation, Organizations & Markets	12.10.15
London School of Economics, Public Policy Group	12.7.15
University of Pennsylvania, Good Judgment Project Lab	5.24.15

TEACHING

Harvard University

Extension School

Created new course: The Psychology of Big Data for Decision Makers and Managers Spring 2019

Invited Guest Lecture: *The Psychology of Big Data*

Extension School: MGMT E-6200 10.24.2018

Invited Guest Lectures: *Data-Driven Decision Making (Theory of Machine)*

Topics at the Interface between Computer Science and Economics, CS 236r 3.5.2018

Extension School: MGMT E-6200 11.15.2017

Harvard Business School

Invited Guest Lectures: *Data-Driven Decision Making (Theory of Machine)*

Competing on Business Analytics and Big Data, Executive Education Course 6.21.2017

MBA and Master's Level Immersive Field Course, held at London Business School 1.10.2017

The Truman Institute, Washington, D.C.

Decision Making & Power of Algorithms (Attendees: U.S. Government employees) 5.23.2015

University of California, Berkeley

Invited Guest Lectures

Berkeley Business Academy for Youth, *Overconfidence & Leadership* Summer 2015

Haas School of Business, 2 MBA sections: *Decision Making & Power of Algorithms* Spring 2015

Berkeley Business Academy for Youth, *Overconfidence & Leadership* Summer 2014

Graduate Student Instructor

Negotiations, Haas School of Business Fall 2012

HONORS & AWARDS

2018 Early Career Award (Society for Experimental Psychology and Cognitive Science)

- Awarded for “most outstanding empirical paper” by an early career scholar as judged by editors of each of the five sections of the Journal of Experimental Psychology.

Harvard University

Foundations of Human Behavior Initiative Grant (*for Robo-Coaching*) (\$40,000) 2018-2019

Program on Negotiation Next Generation Grant (\$5,000) 2018

Mind, Brain, Behavior Post-Doctoral Fellow Research Grant (\$4,820) 2018-2019

Foundations of Human Behavior Initiative Grant (*for Argument Success*) (\$24,650) 2018-2019

University of California, Berkeley

UC Berkeley Haas Dissertation Fellowship (*stipend, tuition, fees*) (\$15,000) 2015 - 2016

Intelligence of Advanced Research Projects Activity (IARPA) Grant,
the Good Judgment Project (*stipend, four semesters*) (\$60,000) 2013 - 2015

HONORS & AWARDS (Cont.)

Haas Behavioral Lab Research Grant	(\$1,500)	2015
Haas Travel Grant	(\$650+)	2014 - 2015
Office of Academic Affairs Academic Opportunity Fund Travel Grant	(\$250)	2015
Haas Behavioral Lab Research Grant	(\$1,500)	2014
Haas Summer Fellowship	(\$3,000)	2014
UC Berkeley Graduate Division International Travel Grant	(\$1,000)	2014
Haas Travel Grant	(\$600)	2013 - 2014
UC Berkeley Graduate Division Conference Travel Grant	(\$600)	2013
UC Berkeley Graduate Division Summer Fellowship	(\$3,500)	2013
Crawford Fellowship (<i>stipend, tuition, fees</i>)	(\$15,000)	2013
UC Berkeley Graduate Division Travel Grant	(\$600)	2013
Haas Travel Grant	(\$650)	2013
Haas Behavioral Lab Grant	(\$1,500)	2012

Rutgers University, Honors Program

Outstanding Scholars Program Award	2004 - 2008
Dean's List, Rutgers University	7 semesters
9 Academic Excellence Scholarships & Fellowships (research; excellence in psychology)	2004 - 2008
Psi Chi, National Honor Society in Psychology	Elected 2006

ORGANIZED SYMPOSIA

Logg, J. M. & Jago, A. (2017, August). *Algorithms in Organizations: Interactions with (and via) technology*. Symposium accepted at the Academy of Management Conference, Organizational Behavior Division, Managerial and Organizational Cognition Division & Technology and Innovation Management, Atlanta, GA.

Logg, J. M. & Yeomans, M. (2015, August). *The Power of Algorithms: The accuracy of algorithms and how people perceive them relative to human judgment*. Symposium accepted at the Academy of Management Conference, Managerial and Organizational Cognition Division & All-Academy Theme (AAT): Opening Governance, Vancouver, Canada.

CONFERENCE PRESENTATIONS

Algorithm Appreciation: People prefer algorithmic to human judgment (Logg, Minson, & Moore)

- Invited Talk at: Conference on The Intelligence of Things. Washington, D.C. (2019, April).
- Society for Judgment and Decision Making (SJDM). New Orleans, LA. (2018, November).
- Association for Consumer Research (ACR). Dallas, TX. (2018, October).
- Roundtable discussant, *Trust in the Age of Digital Revolution, Conference Theme Forum*, Session Chairs: Huang, S. & Chen, F. at: Association for Consumer Research (ACR). Dallas, TX. (2018, October).

Everybody argues and everybody wins: Overestimation of success and the joy of self-expression as drivers of debate (Logg, Berg, & Minson)

- Data blitz presented by Minson at: Boston Judgment and Decision Making Day. Boston, MA. (2018, November).
- International Association of Conflict Management (IACM). Philadelphia, PA. (2018, July).

Theory of Machine: When do people rely on algorithms? (Logg)

- Society for Consumer Psychology (SCP). Dallas, TX. (2018, February).
- Society for Judgment and Decision Making (SJDM). Vancouver, Canada. (2017, November).
- Behavioral Science & Policy Association (BSPA). New York, NY. (2017, September).
- Academy of Management (AOM). Atlanta, GA. (2017, August).
- Society for Judgment and Decision Making (SJDM) Day, Boston, MA. (2017, April).
- Poster presented at: Society for Personality and Social Psychology (SPSP), San Antonio, TX. (2017, January).
- Poster presented at: Society for Judgment and Decision Making (SJDM), Boston, MA. (2016, November).
- Academy of Management (AOM), Anaheim, CA. (2016, August).
- Academy of Management (AOM), Vancouver, Canada. (2015, August).
- Poster presented at: Association for Psychological Science (APS), New York, NY. (2015, May).

Is overconfidence a motivated bias? (Logg, Haran, & Moore)

- Society for Personality and Social Psychology (SPSP), San Diego, CA. (2015, January).
- Society for Judgment and Decision Making (SJDM), Chicago, IL. (2015, November).
- Poster presented at: Association for Psychological Science (APS), New York, NY. (2015, May).
- Poster presented at: Society for Personality and Social Psychology (SPSP), Long Beach, CA. (2015, February).
- Poster presented at: Society for Judgment and Decision Making (SJDM). Pre-Conference to Society for Personality and Social Psychology (SPSP), Long Beach, CA. (2015).
- Poster presented at: Association for Psychological Science (APS), San Francisco, CA. (2014).
- Trans-Atlantic Doctoral Conference (TADC), London, England. (2014).
- Poster presented at: Society for Judgment and Decision Making (SJDM), Minneapolis, MN. (2012).

The social contagion of overconfidence. (Cheng, Anderson, Tenney, Brion, Moore, Logg)

- Talk presented by Cheng at: Society for Personality and Social Psychology. Long Beach, CA. (2015, February).

(Too) optimistic about optimism: The belief that optimism improves performance. (Tenney, Logg, & Moore)

- Talk presented by Tenney at: Society for Judgment and Decision Making (SJDM), Toronto, Canada. (2013).
- Talk presented by Tenney at: Symposium: A Hopeful Delusion: Formation and Function of Optimistic Biases, Society of Experimental Social Psychology (SESP), Berkeley, CA. (2013).
- Poster presented at: Society for Personality and Social Psychology (SPSP), New Orleans, LA. (2012).

Acting for the greater good: Identification with group determines choices in sequential social dilemmas. (Arora, Logg, & Larrick)

- Talk presented by Arora at: Academy of Management (AOM), Philadelphia, PA. (August, 2014).
- Talk presented by Arora at: International Association for Conflict Management (IACM), Leiden, Netherlands. (2014).
- Poster presented at: Society for Personality and Social Psychology (SPSP), San Diego, CA. (2012).

CONFERENCE PRESENTATIONS (Cont.)

- Talk presented by Arora at: Society for Judgment and Decision Making (SJDM), Seattle, WA. (2011)
- Talk presented by Arora at: International Conference for Social Dilemmas, Amsterdam, The Netherlands. (2011).
- Poster presented at: Society for Judgment and Decision Making (SJDM), St. Louis, MO. (2011).
- Poster presented at: American Association for the Advancement of Science (AAAS), Washington, D.C. (2010).

MENTORING EXPERIENCE

Harvard University

Logg Lab, mentor, lead weekly meetings (undergraduate, master's students) 2016 – Present

University of California, Berkeley

Moore Accuracy Lab, mentor, co-lead weekly meetings (undergraduate, post-graduate) 2011 – 2016

WORK EXPERIENCE

Columbia University, Department of Psychology

2008 - 2011

Program Coordinator, promoted from Lab Manager, Center for Research on Environmental Decisions
Supervisors: Elke Weber, David Krantz

PROFESSIONAL ASSOCIATIONS

Association for Psychological Science	2014 - Present
Society for Personality and Social Psychology	2012 - Present
Academy of Management	2011 - Present
Society for Judgment and Decision Making	2009 - Present
Sigma Xi, The International Scientific Honorary Society, Associate Member	Elected 2008

Updated: May 10, 2019